Electronic Resources: Behind the Scenes

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What do we usually focus on when we discuss electronic resources?

- Licensing & Negotiation
- Pricing models
- Marketing new resources
- Training the trainer
- Teaching patrons how to use them
- ERMS & link resolvers
- Lifecycle management/workflows
- COUNTER statistics

What are we going to discuss today?

- Procurement/purchasing procedures, documents, and terminology
- Options for non-standard licenses
- Using a subscription agent
- Questions to ask your vendors/publishers
- Choosing access points
- Harvesting/interpreting usage statistics

Working with Purchasing: Know the Process

- Get to know your buyer or contract specialist (request person dedicated to the library or eResources)
- Know your organization's rules about sole source vs. bid purchases, multi-year contracts, direct buys, consortia purchases, etc.
- Distinction between sole source and sole publisher (may be unique to TTU)
- RFP/Qs – be as detailed as possible (access dates, # of users, method of access)

Working with Purchasing:
It's all in the details

- Fill out the proper forms correctly and completely (Contract Routing Agreement, etc.)
- Provide all documentation up front (license, W-9, etc.)
- Know your IP range, proxy URL, link resolver base URL, and intended use of the product (academic, clinical, on/off-campus, etc.)
- Tag team for follow-ups

Beyond the Standard License

- Master Licenses (EPLA)
- Consortial licensing and member agreements (LYRASIS)
- SERU (Shared E-Resource Understanding)

Subscription Agents: What can they do for me?

- Offer "one-stop shopping"
- Provide consolidated invoicing
- Monitor title transfers
- Provide subscription management platforms

  -Pricing, access, and licensing information

  -Self-service account management: renewals, approvals, invoices
- Maintain subscription history

Subscription Agents: How do I choose one?

- Customer Service
- Subscription management platforms
  -Usability, content
- RFQ/RFP Process

Some warnings…
- Switching agents
- Be vigilant about title cancellations!

Journals: Print+Online

- Check your print holdings with your subscription agent
- Is the online an equivalent or a supplement?
- Define online access: IP authenticated, email/password, label number
- Converting to online only: Is the exact equivalent available?
- Activation and re-registering

Questions for Vendors: Basics

- Terms of trial access
- Access: IP authenticated vs. username/password
- Individual user accounts required?
- Number of simultaneous users/seats
- Subscription or one-time purchase (maintenance fee?)
- Off-campus access via proxy permitted?
- Availability of usage statistics and how to access?

Questions for Vendors: Advanced

- Turnaway screen/turnaway statistics
- Perpetual access availability (LOCKSS, CLOCKSS, Portico, dark archive)
- Single-site vs. multi-site license (IP range removal)
- How often does the content of a database or eBook collection change?
- Is the resource indexed in your discovery service? (What level? Article/chapter?)

Access Points

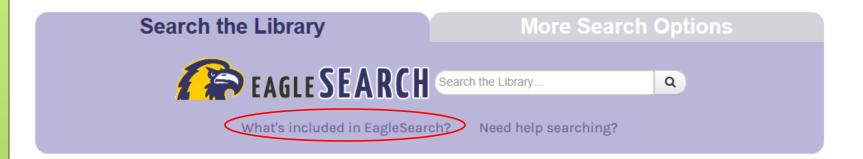Typical Access Points
- Catalog (eJournals, eBooks)
- Discovery service
- A-Z list/Journal Search
- Database List – by title and/or subject

Additional Options
- LibGuides
- Course Management Systems
- Off-campus access via proxy

Discovery Service (Summon) – What does it search?

Search the Library

More Search Options

EAGLE**SEARCH**

Search the Library...

What's included in EagleSearch?   Need help searching?

What's Included in EagleSearch?

TTU > Tennessee Tech Library > Research > What's Included in EagleSearch?

EagleSearch searches the following:

- all the physical items in the library
- eBooks
- eJournals
- most **databases**

If the library does not have full text access, users can obtain materials through **interlibrary loan** or **Get It Now**.

The eagle head (🦅) icons mean that these databases are searched when you search EagleSearch.

Databases A to Z

Aberdeen University Research Archive 🦅
ABI/INFORM Global 🦅
Academic OneFile 🦅

Grouped by Subject

SUBJECTS

Agriculture
Art

Environmental Science
Exercise/PE/Wellness

Mathematics
Military Science

Journal Search

Online Journals (eJournals)

SEARCH EJOURNAL TITLE

[   ] [Search]

BROWSE EJOURNAL BY SUBJECT

[-- Pick a subject -- ▼] [Browse Journals]

BROWSE EJOURNALS BY TITLE

| 0-9 | A | B | C | D | E | F | G | H | I | J | K | L | M | N | O | P | Q | R | S | T | U | V | W | X | Y | Z |

Print Journals

Email Rose Black (**rsblack@tntech.edu**) to receive a print article via email.

SEARCH FOR PRINT JOURNALS:

Search by: [Keyword ▼] [   ] [Search]

Database List

The eagle head (🦅) icons mean that these databases are searched when you search **EagleSearch**.

Databases A to Z

A | B | C | D | E | F | G | H | I | J | K | L | M | N | O | P | R | S | T | U | V | W

A

Aberdeen University Research Archive 🦅
ABI/INFORM Global 🦅
Academic OneFile 🦅
ACM Digital Library 🦅
ACS Publications 🦅
Agency for Healthcare Research and Quality 🦅
AGRICOLA: Online Public Access Catalog
Agriculture Collection 🦅
AHFS Consumer Medication Information
Air University Library Index to Military Periodicals (AULIMP)
American Chemical Society Legacy Archives 🦅
American Doctoral Dissertations, 1933-1955
American FactFinder
American Fisheries Society 🦅

Grouped by Subject

SUBJECTS

Agriculture
Art
Biology
Business
Careers
Chemistry
Computer Science
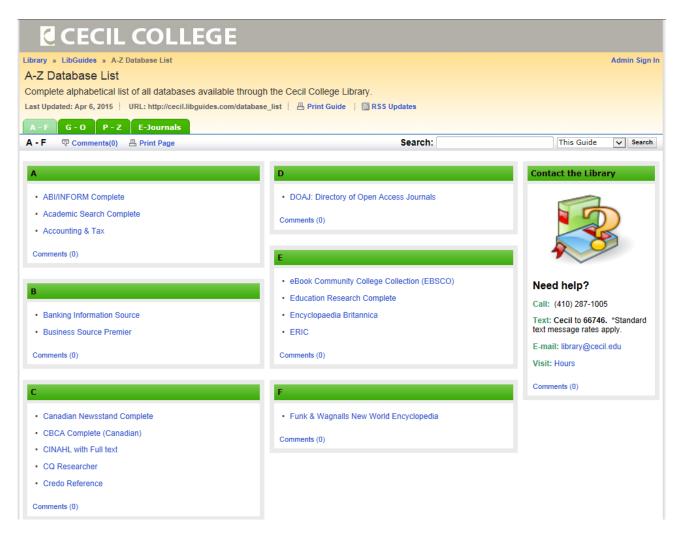Earth Science
eBooks
Education
Engineering

English/Literature
Environmental Science
Exercise/PE/Wellness
Foreign Language
General/Multidisciplinary
Government Publications
History
Human Ecology
Law
Library/Information Science
Mathematics

Media
Military Science
Music
Nursing/Health
Patents
Physics
Political Science
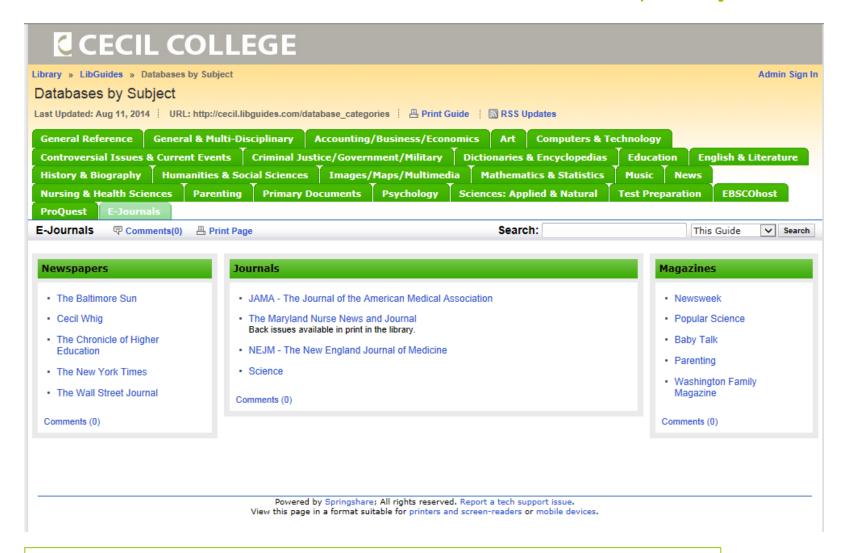Psychology
Religion/Philosophy
Social Sciences

BIOLOGY

American Fisheries Society 🦅
ArXiv.org (Cornell University Library) 🦅
Biological & Agricultural Index Plus
BioMed Central Open Access 🦅
Birds of North America Online

Access Points: LibGuides – A-Z Database List

LibGuide created by Stephanie J. Adams, maintained and updated by Melissa D'Agostino and Lorraine Martorana: http://cecil.libguides.com/database_list

Access Points: LibGuides – Databases by Subject

LibGuide created by Stephanie J. Adams, maintained and updated by Melissa D'Agostino and Lorraine Martorana:
http://cecil.libguides.com/content.php?pid=544382&sid=4479248

Usage Statistics: Where do I get them?

- COUNTER (**C**ounting **O**nline **U**ser **N**e**T**worked **E**lectronic **R**esources)
- SUSHI (**S**tandard **U**sage **S**tatistics **H**arvesting **I**nitiative)
- Vendor admin module or ERMS auto-harvesting (360 Counter)
- What do you do when usage statistics are not available?

Usage Statistics: What am I really counting?

- Are you counting what you think you are counting? (searches, sessions, downloads, etc.)
- Do the statistics you are collecting actually tell you what you want to know? (establishing benchmarks, making comparisons)
- What factors affect usage statistics?

Suggested Print Resources

Albitz, B. (2008). *Licensing and managing electronic resources.* Oxford, UK: Chandos Pub.

Curtis, D. (2005). *E-Journals: A how-to-do-it manual for building, managing, and supporting electronic journal collections.* New York, NY: Neal-Schuman Publishers.

Weir, R.O. (2012). *Managing electronic resources*. Chicago, IL: ALA Techsource/American Library Assocation.

Suggested Web Resources

- COUNTER (**C**ounting **O**nline **U**sage of **N**e**T**worked **E**lectronic **R**esources): http://www.projectcounter.org/about.html
- Global IP Address Database http://theipregistry.org
- LOCKSS (Lots of Copies Keep Stuff Safe): http://www.lockss.org/
- NASIGuides: http://www.nasig.org/site_page.cfm?pk_association_webpage_menu=311&pk_association_webpage=1230

Suggested Web Resources (continued)

- NN/LM (National Network of Libraries of Medicine) Southeastern/Atlantic Region: https://nnlm.gov/sea/rsdd/elicense/

- SERU (Shared E-Resource Understanding): http://www.niso.org/workrooms/seru

- TERMS (Techniques for Electronic Resource Management): https://library3.hud.ac.uk/blogs/terms/

Questions?